

MEDIA RELEASE

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AZ Sestante eyes growth and expansion with appointment of Antonio Vaiente

Investment consultant, AZ Sestante, has appointed experienced wealth management executive, Antonio Vaiente, to the position of Head of Business Development, as the group ramps up efforts to support financial advisory firms to navigate the increasingly uncertain economic and geopolitical landscape.

Vaiente joins AZ Sestante from Fitzpatrick's Financial Group where he was Head of Business Growth for over a decade. His prior experience includes similar roles at ANZ, iPac Securities and Zurich.

Massimo Guiati, Director of AZ Sestante, said the group was strongly positioned to continue growing and serving its clients, with both local and global experts on tap to support financial advice businesses.

Guiati is also the Chief Executive Officer of AZ Sestante's parent company, Azimut Group.

"In these uncertain times, we see plenty of opportunity to help financial advisory firms navigate the changing investment landscape, and build and manage robust portfolios that meet their clients' goals and objectives," he said.

"We have a strong local team, backed by a large, experienced international team of investment professionals, making our proposition unique in the Australian market."

Vaiente said: "It is an exciting time to join AZ Sestante. Investors and advisers are grappling with heightened economic and geopolitical risk, and many are looking for guidance and direction to understand what's happening in the world, the macro-economic themes driving markets, and how that impacts their client portfolios".

"AZ Sestante can bring unique insights and perspectives on macro-economics, markets and portfolio construction," he said.

Globally, Azimut manages over AU\$187 billion in assets, as at 31 December 2024.

In January, AZ Sestante also appointed former Evergreen Consultants analyst, Mitchell Healey, to the position of investment analyst, and former Future Fund

AZ SESTANTE

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Governance Committee member, Francis Obre, to the position of Head of Operations.

Guiati said the group's recent appointments signaled its intention to accelerate growth, having spent a number of years building a solid foundation.

"We are investing in the growth of AZ Sestante for the long-term and we have the right team to take this business forward," he said.

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About AZ Sestante

AZ Sestante is a specialist investment consultant focused on designing and managing a range of multi-manager model portfolios via SMAs, MDAs, and fund of funds.

AZ Sestante is backed by Azimut Group, Italy's largest independent asset manager listed on the Italian stock exchange.

The group manages over AU\$187 billion assets globally.

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